



Last month I was thrilled to lead an educational trip for some of our top clients to experience first hand Akorn's seamless regional operation and the many things that we have developed in Chile, Argentina and Brazil. Starting South of Santiago, we made it across the Andes to Mendoza, then Buenos Aires, Iguassu and Rio de Janeiro. On this journey, we got to embrace and experience the essence of the region with every sip of wine, exploring landscapes on horseback, getting wet at the mighty Iguazu Falls and seeing Rio de Janeiro, the "Cidade Maravilhosa" from air, land and sea.

Read on to find out more about this adventure, as well as the new ways to explore our region with Akorn and check out our last-minute availabilities in Brazil and Galapagos for the holidays.

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## Our Recommendation of the Month

### Wings over Argentina, Chile and Brazil

My trip last month featured most of the destinations included in our new wings over Argentina, Chile and Brazil itinerary. This is an exciting 12-day adventure limited to 11 guests, enabling your clients to visit three vibrant countries, experience their history, culture and culinary treasures first hand.

Our Wings Over itineraries feature private charter flights between destinations, allowing the convenience of visiting remote places with less time spent getting there.

Discover Mendoza's winelands, Patagonia's epic landscapes and stunning Iguazu Falls by private chartered flights that dissolve the distances between destinations.

Contact us to book it and enjoy it!



# Our Recommendation of the Month

### Get Enchanted! in Cartagena

While being in Cartagena is an experience itself, our Colombia team has designed a journey to take you and especially your children through the places that inspired the famous animated movie "Encanto".

Walk the streets dressed in flowers, pamper your palate with delicious empanadas, take photographs with the people who inspired the movie characters, and stay at the iconic hacienda Bambusa, which plays an important part in the movie!

Without a doubt, this fun experience will allow you to interactively blend Colombia's beautiful traditions and warm spirit with making your children's dreams come true.

# WHAT'S NEW IN SOUTH AMERICA

Christmas and the New Year in Brazil, the Galapagos or Patagonia

Home to vivid rhythms, endemic fauna and mesmerizing backdrops, Brazil, the Galapagos and Patagonia are epic destinations that will make for an unforgettable holiday! This is especially true when talking about December Holidays

At Akorn we are happy to share that we still have availability for you to spend Christmas or the New Year, embracing the essence and beauty of iconic destinations. Click below to see the options that we have prepared for you in:

Brazil, Chile and Ecuador



### More Connectivity in South America

We are thrilled to share that many airlines are opening and re-opening new routes in South America. This comes as excellent news, as it will now make it easier to connect our regions.

### Latam:

Santiago-Cusco: three times a week on Wednesdays, Fridays, and Sundays. Santiago-Easter Island: twice a week on Thursdays and Sundays.

Buenos Aires-Quito: daily flights, via Lima.

Lima-Medellin: three times a week on Mondays, Fridays and Sundays. Lima-Mendoza: three times a week on Thursday, Fridays and Sundays.

### Air Canada:

Toronto-Santiago: two frequencies, three times a week on Mondays, Wednesdays, Fridays and Sundays and Mondays, Tuesdays, Thursdays and Sundays.

### Sky:

Santiago-Bariloche: three times a week, on Mondays, Thursdays and Sundays (seasonal, from December 2022 to March 2023).





**Updated Entry Requirements to South America** 

If you are traveling to South America, you will be happy to hear that entry requirements lessen every day. It is therefore easier to embark on a memorable South American journey

- Argentina, Ecuador and Peru: enter on a valid passport. No need to present proof of vaccination or negative PCR. Note that <u>this health affidavit</u> is required to enter Ecuador.
- Brazil: full vaccination card (last dose taken at least 14 days before arrival) or a negative PCR or antigen taken 24 hours prior to boarding flight to Brazil.
- Chile: full vaccination card (last dose taken at least 14 days before arrival, a must for all eligible travelers 18 years and older) or a negative PCR taken 48 hours prior to boarding flight to Chile. Entry to Easter Island requires vaccination card and 48-hour negative PCR.
- Colombia: full vaccination card (last dose taken at least 14 days before arrival, a must for all eligible travelers 18 years and older) or a negative PCR taken 72 hours (or antigen 48 hours) prior to boarding flight to Colombia and health affidavit.

# YOU'RE MAKING A DIFFERENCE IN SOUTH AMERICA

In South America, we have with several philanthropy projects throughout the region, and we are always looking for ways to become important players, when it comes to preserving and understanding nature and cultures. However, we must say that all our efforts to contribute to a better world wouldn't be possible without the help of our travelers.

**How?** You will be happy to know that a small contribution of every booking goes right into the philanthropy fund, for one of our philanthropy projects in South America, be it Children of the Rainbow or the Village of the Flowers in Peru or Vidigal Favela in Brazil. This means that booking with us actually makes a difference, and while your clients make their dream trip come true, they are also helping the the less fortunate. We want to thank you for being part of this and making the world a better place.

Remember that you can always make a donation by clicking on the link above to keep on supporting these projects

We are also working on new projects in the region. We will keep you updated.



# WHAT'S HOT IN SOUTH AMERICA

Somebody Feed Phil in South America

If you have been following 'Somebody Feed Phil' on Netflix, do not miss the three episodes where Phil ventures through South America enjoying the local food with a glass of Malbec in hand. Should you wish to retrace his footsteps or embark on your own culinary adventure through the continent, you are in luck as we have the perfect itinerary for you!



Phil falls in love with Argentina's dulce de leche, choripán and beef. He also learns how to be a true Gaucho, and how to dance tango.



Rio de Janeiro: season 4, episode 1 Phil doesn't only enjoy the rhythm of Carnival, but the flavors of Brazil's fruit, feijoada, caipirinhas, and visits a local churrasqueria.



# **OUR TEAM** IN SOUTH AMERICA

Our teams have been creating new travel opportunities, creating new travel opportunities and welcoming team members from around the world. Keep on reading to see what we have been up to.

Chile-Argentina-Brazil FAM Trip

Recently, we were thrilled to welcome a group of exploring-spirited travel advisors who joined us in exploring the cultural, natural and gastronomic beauty of South America in Style. A big thank you to Lisa Worksman, Sales Director at Akorn USA, Brigitte Lämmle, Country Manager at Akorn Chile, Veronica Curtis, Country Manager at Akorn Argentina and Mikael Castro, Country Manager at Akorn Brazil for organizing such a wonderful experience in South America.









Third stop: Buenos Aires, Argentina







Fourth stop: Iguazu Falls, Argentina and Brazil



First stop: Las Majadas de Pirque, in Chile









Fifth stop: Rio de Janeiro, Brazil

### **Our Managing Team Meets in Buenos Aires**

Recently, our managing team got together in Buenos Aires, for their annual Planning Meeting. This was an excellent opportunity to share feedback, reach agreements and bring to life creative ideas for your clients to enjoy South America next season.

Stay tuned for more news, and exciting projects coming your way soon.



### Akorn UK Team Members Visit us in South America

Working for a global company is an opportunity to best use our resources and learn from our savvy staff around the world. Harriet and Kamila from our UK office, visited us in Ecuador, Peru and Colombia and conducted trainings that contributed to our team's permanent growth.



Harriet with our Operations, Third Akorn Party Sales and TS teams Ecuador



Kamila with our Operations, Sales and Finance teams - Akorn Peru

### Vivian Gaymer Visits Patagonia Camp

Vivian recently strapped on her boots and visited barren Patagonia while staying at the Patagonia Camp. She is our Costumer Service Specialist at Akorn Chile, and these are her impressions from her latest trip:

"It was a challenging few days with changing weather, while experiencing the most wonderful landscapes and feeling adventurous, embracing the beautiful views of Torres del Paine National Park. I loved being back at the camp every day to sit back and enjoy the open-air private jacuzzi, while tasting a delicious calafate sour.

Of course, Patagonia Camp provided excellent service, food and attention to detail, so I definitely recommend it to all the adventure -hearted travelers out there."









# OUR EXPERT ADVICE ONECUADOR'S AMAZONIA

### My Favorite Local Thing to Do in the Amazonia:

There is nothing like going for a hike and enjoying that sensation of being surrounded by vast nature in an untouched forest. Embracing the sounds and scents of the rainforest, every time help me realize how lucky I am to be there.

### What to See or Read before your Trip to the Amazonia?

"Birds of Western Ecuador: A Photographic Guide" by Nick Athanas and "The Living Forest" by Marc Silver - The Guardian.

### Top 5 Things to Do in the Amazonia:

- 1. Birdwatching.
- 2. Sharing valuable time with the members of an indigenous community.
- 3. Taking in the immensity of the rainforest from an observation tower.
- 4. Exploring the jungle on a canoe.
- 5. Meditating and doing yoga in the middle of nowhere!

### My Favorite Hotel to Stay at?

Napo Wildlife Center and La Selva Lodge, where the food is also excellent!

### What to Bring on Your Trip:

Number one thing will always be a camera and a good set of binoculars, especially if you are in search of birds (although the lodges we work with usually have this available for you to use).

Don't forget a light waterproof jacket, comfortable footwear for trekking, and insect repellent will always come handy.

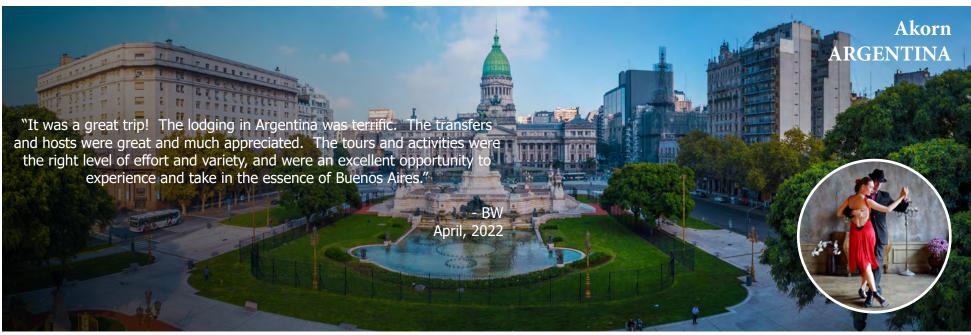
### My Local Advice:

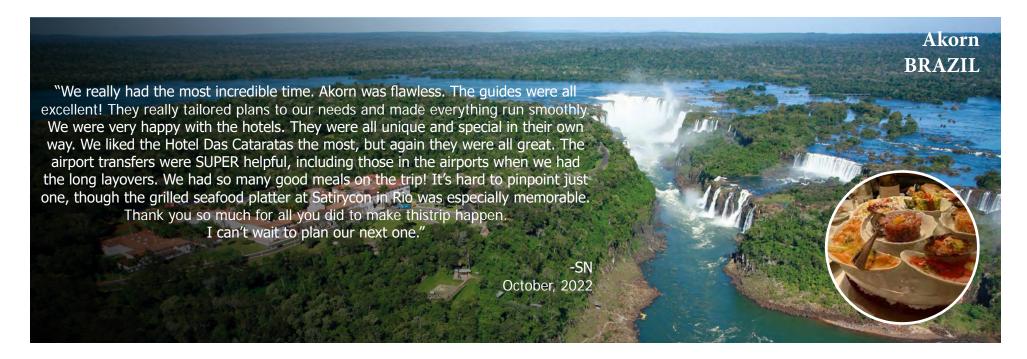
Although the minimum stay is three nights, I think that four nights are just perfect to enjoy this destination to its fullest, so if you can extend your plans for one more day, this will definitely pay off. Of course, while you are here, try to make the most of your stay, by signing up for the early morning activities, as this is the time of the day when several species of birds show up and trill for you. If you are a photography enthusiast, remember to bring your camera lenses and other electronic goods, if possible, in a good waterproof case. When you are here, make sure to try local fruits and vegetables, you will be surprised by all the new colors and flavours you can discover!

### Visit Ecuador's Amazonia

<u>Click here</u> to see our suggested extension to the Ecuadorian Amazonia, and experience first hand Francisco's tips and recommendations.

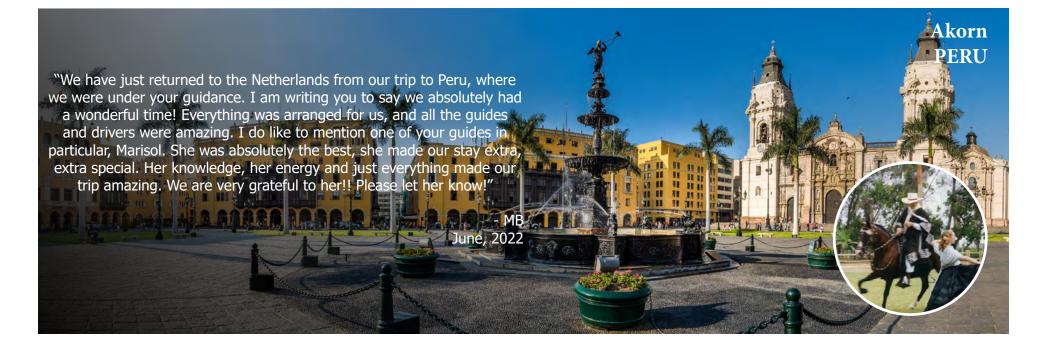












# **FLAVORS** OF SOUTH AMERICA

### **Stone Crab Chilean Casserole**

Blessed with an extensive coast line and important sea currents, it comes as no surprise that Chilean sea food produce is so important! And thanks to the unique South American flavors, they have managed to create palate-pampering dishes, that will keep you wondering: Why haven't I had this before?!

Pour yourself a glass of tasty Chilean wine, as you get hands on and bring to life this tasty casserole!

### What you will need

- 1 yellow onion
- 1 tablespoon of vegetable oil
- 2 garlic cloves, finely chopped
- 1/2 teaspoon of sweet paprika
- 1/4 teaspoon of cumin
- 450 grams of shredded crab meat
- 1/2 cup of white wine, preferably Sauvignon Blanc
- 150 grams of soaked soft bread
- 1/2 cup of heavy cream
- 2 tablespoons of breadcrumbs
- Slices of cheese

### **Instructions**

- 1. In a bowl, tear apart the bread and soak in milk, mash with a fork to obtain a paste.
- 2. Peel and chop the onion into small cubes.
- 3. Preheat the oven to 200C or 400F.
- 4. In a medium saucepan, heat a tablespoon of oil, add the onion, cook stirring over medium-high heat for 5 minutes until golden brown, add the garlic, paprika, cook, salt, and pepper. Cook for 1 minute, stirring.
- 5. Add the crab meat, stir. Add the wine and cook until evaporated, a couple of minutes. Lower the heat to medium, add the soaked bread, discard the unabsorbed milk.
- 6. Mix well and add the heavy cream, taste and adjust the seasoning. Let thicken if necessary.
- 7. Place in a baking dish spread well. Sprinkle with breadcrumbs and lay the cheese slices.
- 8. Bake for 20 minutes or until golden and bubbly.
- 9. Serve hot with Chilean wine, and enjoy.





Recently, Francisco Mosquera, Marketing Coordinator, went on board the M/Y Kontiki on the Ecuadorian Coast. This new yacht is a great opportunity for guests wishing to explore the cultural and natural beauty of this region, with the benefit of comfortable accommodation and a wide array of active explorations.



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