

*Dreaming of
South America with Akorn*

February 2021

**Safe
travels**

by

WORLD
TRAVEL &
TOURISM
COUNCIL

Akorn

AKORN DESTINATION MANAGEMENT

RECOMMENDED

BY Akorn

Here, in South America, February has always been a month of celebrations. It has historically been a time to enjoy nature, sip the flavors of our land and take in the magic of our culture with vibrant festivals. Although this year we will be pushing back some of our best-known celebrations such as Carnival in Brazil, we have many more options for you to enjoy the beauty of our region.

This month, I would like to recommend you two places that I personally have found very special, and I am sure your clients are going to enjoy - Cusco in my homeland, Peru and the wide array of Patagonian glamping alternatives that our Argentina team now offers. Enjoy!

See you soon in the south,

Dalia Gibu
Regional Sales & Marketing Director - Akorn South America
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Our Recommendation of the Month

New Excursions and Programs in Cusco

With living history, dancing flavors and dreamy backdrops, Cusco is one of those places that always captivates me and urges me to explore the city and the surroundings in every possible way! For this, I am very happy to share with you that our Peru team has recently developed an array of activities that will allow you to more intimately discover this beautiful corner of the world. From photography tours to hiking in the ruins, trekking with llamas, horseback riding and refreshing sessions of beer & pisco tasting. Our local team have really put their heart into the creation of these brand-new Akorn exclusive activities, that I am sure your clients are going to love! Saying this, if you are planning on visiting Cusco soon, make sure you contact us and ask us about our new activities to make the most of your experience.



Our Recommendation of the Month

Glamping in Argentina

With dreamy backdrops, delicious food and natural beauty as far as the eye can see, it comes as no surprise that Argentina makes an excellent destination to enjoy a night under the stars, without having to drop the comfort and style your clients deserve. With this in mind, along with our on-site partners, we have developed a guide with many options to go glamping in the Argentine Patagonia, with our little extra touches that your clients are going to love! Be it enjoying a hot tub before the mountain ranges, having lunch among the local fauna in Puerto Madryn or arriving at a remote site on board their own helicopter, one thing is for sure, they will be thanking you for recommending these options.

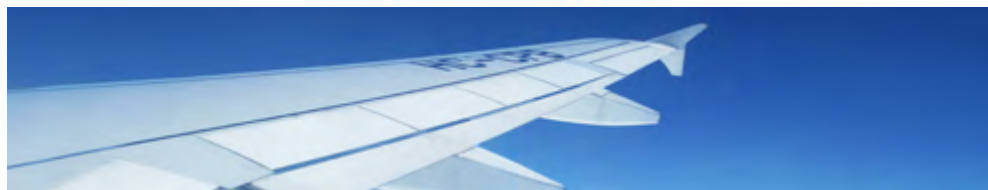


WHAT'S NEW IN SOUTH AMERICA

Estancia La Madrugada Opens in Argentina

Nestled in the Argentine Pampas, in the San Antonio de Areco area, Estancia La Madrugada opened its doors for guests to enjoy the always captivating Argentine tradition, beautifully blended with British hospitality.

Owned by a British travel journalist, who grew up in her parents' hotel in Wales, La Madrugada (Spanish for "sunrise") is a property where luxury and the beauty of a countryside experience, are combined for guests to enjoy and embrace the best of both worlds. Be it exploring the pampas on horseback, relaxing by the outdoor pool, exploring the property's 20 acres, enjoying one of the two suites or listening to the sweet singing of the birds at "la-madrugada" o'clock, one thing is for sure, a stay here will be something to remember and to tell for years to come. We also recommend [this article](#) on the estancia, by The Telegraph, for more details.



Argentina's Train to the Clouds Reopens

Torrontés wine, earth colored landscapes and the Train to the Clouds, these are all icons of the quaint Argentine Northwest. And today we are proud and happy to announce that Salta's well-loved train has reopened and is already operating the world's third highest railroad.

This means that the train is another option that your clients can enjoy when visiting Argentina, and at Akorn Argentina, we will be happy to organize an adventure that includes the train, and the magic that lives in the Northwest.

Visas Required to Enter Bolivia

Effective February 8th, 2021, citizens from the US and Israel need a valid tourist visa to enter Bolivia. The visa cost is USD 160, which can be paid upon arrival in the country. For those US and Israeli nationals who booked their trip to Bolivia before the new decision was announced (February 1st, 2021) they will be granted an exemption.

LATAM Peru Boarding Requirements

Please note that when flying with LATAM into or from Peru, and in addition to the mandatory use of face shields, all passengers must wear face masks with no exhalation valves. Only the following types will be accepted: surgical, KN95, N95 or cloth masks. This means that scarves, bandanas or face masks other than the aforementioned will not be allowed and will stop passengers from boarding.

*Mask are not compulsory for children from 0-2 years.

*Passengers with medical conditions may be exempted from wearing a mask, after presenting a medical certification.

WHAT'S HOT IN SOUTH AMERICA

Patagonia and Galapagos, among Travel + Leisure's 6 Kid-Friendly Destinations

Laughs, memories and experiences, the only thing that is better than traveling with the family is traveling with the family to South America! But don't just take our word for that, renowned magazine Travel + Leisure has recently released their selection of 6 destinations to travel with children, and we are proud to say that Torres del Paine in Chile and the Galapagos Islands in Ecuador, are part of [the list](#).

The 3rd Night is for Free at the Design Suites Calafate

El Calafate in the Argentine Patagonia is such a great destination to visit, that few things could actually enhance a visit here. One of those few things is the possibility of getting the 3rd night at no cost when booking the Design Suites through us, when staying before October 31st, 2021.

Contact our Akorn Argentina team for more details - argentina@akorndmc.com

*Subject to availability

Up to USD 1000 Off you Australis Cruise

If you are looking to enjoy a Patagonia Cruise, not only do we have the best options for you, but the best deals! We are happy to share that those booking their Australis Cruise to Patagonia through us may get a discount that goes as high as USD 1000!

Contact our Akorn Argentina team for more details - argentina@akorndmc.com

*Subject to availability *Valid for bookings made until February 26th, 2021

Special Offers in Chile

With many reopenings to celebrate and lots of places awaiting to be explored, our Chile team has worked out several specials for your clients to enjoy their visit to the Land of Fire and Ice!

*Casa Real (Wine Country): Up to 20% discount and/or complimentary activities.

*Vik Chile (Wine Country): The 3rd night is for free or complimentary transfers.

*Explora Hotels (Atacama, Patagonia & Rapa Nui): Up to 50% off, when booking through us. Ask about our specials for families and solo travelers.

*&Beyond Vira Vira (Lake District): One free night, complimentary domestic flights or up to 50% discount, when booking through us.

*Awa (Lake District): Up to 20% off regular bookings or up to 40% discount for solo travelers

*The Singular (Patagonia): Up to 30% discount, special rates for families, or preferential rates for honeymooners when booking through us. Also ask about the special programs at preferential rates at this property.

*Awasi Hotels (Atacama, Patagonia & Iguazu): When combining 2 or more Awasi properties in a trip, benefit from great discounts and complimentary nights.

*Tierra Hotels (Atacama, Chiloe and Patagonia): 25% off your booking, when reserving through us, and if staying before April 30th, 2022.

*Nayara Alto Atacama, The Singular Patagonia, &Beyond Vira Vira and Vik Chile: Get up to 15% discount, when combining 2 or more of these properties

*Awa & The Singular Patagonia: Get up to 15% discount, when combining both.

Contact our Akorn Chile team for more details - chile@akorndmc.com

*Specials are subject to availability

OUR TEAM IN SOUTH AMERICA

With exploring hearts and adventurous spirits, it is travel that moves us! In fact, just a couple of weeks ago, our Akorn Argentina Country Manager, Veronica Curtis, visited Mendoza with her twin boys and shared a few pictures for us to see. On this amazing journey they enjoyed dreamy backdrops, 5 days of horseback riding, 4 nights sleeping in the mountains under a million stars, so close that they could almost touch them and, most importantly, a 100% COVID-free experience to forget about the fast-moving world for a while, and focus on a experience to remember. Wouldn't you like to visit us soon in Mendoza, for a food-focused experience, delicious wine tasting or an exciting horse-back riding adventure, across the Andes?



OUR EXPERT ADVICE ON NORTHERN PERU

About Northern Peru

Population (Cajamarca Province): 1 341 000
Weather: Min: 15°C (59°F) Max: 26°C (79°F)
Good for: culture, history and beaches



Rodrigo Custodio

"My name is Rodrigo Custodio, Country Manager at Akorn Peru and passionate about natural history, archaeology and tennis. Although I was born in Lima, my family is from Chiclayo, a city in the Northern part of Peru, for which this part of the country is always something familiar that I enjoy talking, or writing about. I have been with Akorn for almost 10 years, and during this time I had several nice and challenging experiences, such as tailor-making programs for very important guests or coordinating and leading big operations for demanding groups or private jets. One thing that I must say is that I am very proud of my Peru team, whose dedication and creativity have been key to pull off the most demanding of itineraries."

OUR EXPERT ADVICE ON NORTHERN PERU



My Favorite Local Thing to Do:

I never miss out the opportunity to visit the Kuelap Archaeological Fortress and Leymebamba Museum. Another option is visiting Chankillo, close to Trujillo.

What to See or Read Before Your Trip:

- "Warriors of the Cloud: A Lost Civilization in the Upper Amazon of Peru" By Keith Muscutt.
- "The Incas and their ancestors : The Archaeology of Peru" By Michale E Moseley
- "Chachapoyas, the Lost Kingdom" by Adriana Von Hagen, Rafo Leon and Sonia Guillen

My Favorite Hotel to Stay at?

Kentitambo Lodge in Chachapoyas is a recommendation for those looking for a comfortable stay, while benefitting from natural surroundings and strategic closeness to the archaeological sites.

What is Your Favorite Restaurant in Town:

Fiesta Restaurant, in Chiclayo, is a great place to enjoy Peruvian and South American food in general. Thanks to the wide variety of options and the versatility, you can enjoy any meal you wish, with any dietary preferences.

Top 5 Things to Do in Northern Peru:

1. Exploring ancient citadels or historical places
2. Trekking in Chachapoyas area
3. Visiting local communities
4. Driving from the Coast to the Andes
5. Birdwatching

What to Bring on Your Trip:

A water bottle, a hat, sunglasses, a coat, a camera and its accessories, sneakers and/or hiking boots, sunscreen (high factor), personal toiletries and medication (if any).

My Local Advice:

Gear up, keep your camera at hand and be prepared for the adventure, because in Chachapoyas you will feel like Indiana Jones!

FLAVORS OF SOUTH AMERICA

Brigadeiros

Easy to make and very traditional, Brigadeiros are pretty much the easiest way to enjoy a bite (or lots of bites) of Brazil, while treating children and adults with a tasty dessert.

However, besides being delicious, the story behind brigadeiros is also very interesting. Back in 1932 Brigadier Eduardo Gomes, was running for President of Brazil, and his supporters prepared sweets to serve in rallies and public meetings to show their support. However, since it was a post-war period, the country was still rationing many ingredients and products, for which many ingredients were replaced (or improvised), thus bringing to life a new sweet which was, of course named "brigadeiro", after "Brigadier" Eduardo Gomes.

What you will need

- 1 14-ounce can of sweetened condensed milk
- 3–4 tablespoons cocoa powder
- 2 tablespoons of unsalted butter
- A pinch of salt
- Chocolate sprinkles

Directions

1. Grease a plate with butter and set aside.
2. Mix the condensed milk, the butter, and the cocoa powder in a medium non-stick pan, and continually stir with a wooden spoon or silicone spatula so the milk won't burn at the bottom.
3. On a slow simmer, continue stirring until the mixture darkens and thickens. Adjust the temperature if necessary to keep the mixture from burning. You want to slowly caramelize it without burning or sticking.
4. After about 10 minutes the mixture should be thick and, when you tilt the pot it should sort of fall away from the bottom of the pot. This is called ponto de brigadeiro.
5. Remove it from the heat and transfer the mixture to the greased plate and spread. Let it cool in the freezer for 25 minutes. (Before you start molding your brigadeiros, put the chocolate sprinkles on a plate next to you, another plate filled with candy cups, and butter to grease your hands a little).
6. To mold the brigadeiro into balls, take a full teaspoon with the dough and roll it between your buttered hands. Put the little balls on the plate with sprinkles, roll the brigadeiros around the plate with sprinkles to coat all sides and transfer each ball to a candy cup.



Just one year ago, we were happy to organize a great program at the Maracana, with "futebol" star Cafu, and the children from our philanthropy project, in Rio de Janeiro

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