



**Akorn**  
AKORN DESTINATION MANAGEMENT

**ECUADOR**  
Quick Start Guide





# Ecuador

## One step closer to heaven

"When I was in college I lived in a beautiful European city for many years. I loved it, but oh! How I missed my beloved Andes and their spectacular peach colored sunsets. Nowhere else have I found snow, tropical rainforests and penguins in Equatorial latitudes.

My roots are mestizo and Andean; and yet I love to eat my ceviche while looking at pelicans catching fish in the Pacific Coast; or swimming in the Amazon rivers while I listen to howling monkeys nearby. The sound of the wind in the Andes gives me the goosebumps, and this is exactly what I would like to show you in this small, safe, diverse and authentic country."

Margarita Sánchez  
Country Manager - Akorn Ecuador

*Margarita*



### The Akorn Difference

As much as we value excellence, having the best local specialists and suppliers is a golden rule at Akorn Ecuador. This is why we are able to offer a seamless operation, personalized service, an array of exciting insider access opportunities, tailor-made itineraries, Guardian Angel services, 24/7 emergency lines and preferential treatment for all our guests. We have created a cocoon of luxury, mirroring the hallmark that has represented Akorn for over 50 years.

### Akorn Ecuador

Families, friends, honeymooners, solo travelers, CEOs, whole companies, Kings and Heads of State are just some of the guests that Akorn Ecuador has successfully catered for since we opened our doors back in 2004.

Throughout the years our team has mastered the ability of anticipating guests' needs and thoughts, allowing us to create the perfect trip, no matter what your clients are looking for, nor what their interests are. We want guests to be able to see our beloved country through our eyes, as well as through their own, in order to truly experience Ecuador.



## Your Key Contacts in Ecuador

**Margarita Sánchez**  
Country Manager  
Akorn Ecuador



Margarita has over 20 years of experience in the Ecuadorian Tourism Industry. She began her career as a tour guide, before moving into office operations around 14 years ago. As a French, English and, of course, Spanish speaking professional, Margarita has brought great experience and expertise to the Quito office, and manages our team of dedicated operational staff, drivers and guides.

✉ [msanchez@akorndmc.com](mailto:msanchez@akorndmc.com)

**Dalia Gibu**  
Regional Sales Director  
Akorn South America



Mirka joins the Akorn family backed on her Bachelor's Degree in Tourism from one of the most prestigious local universities -Universidad San Francisco de Quito, in addition to an MBA earned at Chilean University Adolfo Ibáñez. This, plus her 13 years of experience in this fascinating world, made her just the right choice for the Incoming-Manager position, where she has successfully met and overcome expectations.

✉ [mnarvaez@akorndmc.com](mailto:mnarvaez@akorndmc.com)

**Dalia Gibu**  
Regional Sales Director  
Akorn South America



Dalia has two Masters Degrees -one from the University of Alicante- and seventeen years of experience in the fascinating field of tourism, including working in Mexico, as a wedding planner, for a fivestar resort and later as Sales Manager for top luxury lodges and Amazon boats in Peru. She is an adventurous traveler who brings great energy, vision and knowledge to our Akorn team.

✉ [dgibu@akorndmc.com](mailto:dgibu@akorndmc.com)



## QUITO

Embraced by the mighty Andes and set at the foot of the 4784-meter Pichincha volcano sits Quito, the world's first UNESCO heritage site, the world's highest capital and the former capital of the Inca Empire. This is a city of contrasts that offers something for every guest— from colonial architecture, to fine art galleries, museums and sophisticated hotels. Quito even gives you the possibility to straddle the Equator with just a 30-minute drive.

### HOTELS



#### VILLA COLONNA

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Villa Colonna offers the highest level of elegance and sophistication. From fine decoration, to six exquisite and spacious suites, to the host table where generous, healthy dinners are made from local, organic products. In Villa Colonna there is nothing but beauty and pleasure, with all things in order and measure. With old treasures furnished by centuries burnished.



#### ILLA EXPERIENCE

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Located in one of Quito's traditional neighborhoods, the 10-room Illa (Kichwa for Sacred Light) combines luxury, mesmerizing views of the city's main icons, indulgent service and exquisite food. The Illa takes in the spirit of Quito and every room, hallway and corner tells a story. From the doors that once belonged to a convent, to a fully-restored bathtub that resembles the glamour from days gone by.



#### CASA GANGOTENA

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One of the finest hotels on the continent, this restored mansion that once belonged to the influential Gangotena family has become an icon of upscale tourism in Quito. Strategically located on Plaza San Francisco, this 31-room luxury boutique hotel showcases style, contemporary design within a classic foundation, valuable antiques, fine furnishings, technology, and quintessential comfort. It is at once intimate and sophisticated, with all the facilities and services that travelers expect.



#### PATIO ANDALUZ

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This charming 32-room property, built in Ecuador's Republican era, is located in Quito's Old Town. Colonial in style, it boasts a beautiful covered interior patio at the heart of the building. This is a great option for those who would like to stay in the historic 'Old Town', from where you have walking access to all the historic buildings and churches which make Quito the best preserved and largest colonial city center in the Americas!

### WOW MOMENTS



#### OSWALDO VITERI'S ATELIER

Mr. Viteri is one of the most outstanding and best-known contemporary artists in Ecuador, and is the owner of one of Ecuador's largest private collections of colonial religious art. During the visit, not only will we have the privilege of viewing historic works from his collection, but we will also have the chance to tour Mr. Viteri's atelier, and share a special meal at his table in the company of his charming wife.



#### HELADOS DE PAILA

Helados de Paila is a technique for making ice cream tried decades ago, until it became an icon of Ecuadorian cuisine. The technique consists of placing a bronze pan on ice, pouring fruit juice in the pan and spinning it, until the juice turns into a tasty and creamy fruit ice cream. Guests are unlikely to have seen ice cream being made in this way before and it is so charming that they will surely end up trying their hand at the spinning and making the ice cream themselves!

## CLOUD FOREST

The western slopes of the Pichincha volcano are blanketed in a wonderful dense ecosystem, probably one of the most diverse in the world. The cloud forest is similar to the rainforest, but since the hills are so steep the sun's rays are able to penetrate deeper into the woods thus providing the perfect breeding ground for endemic flora and fauna.

### TIPS AND ADVICE



#### CLOUD FOREST TIPS AND ADVICE

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The Cloud Forest offers a plethora of activities—from day or night trekking, bird watching, skybiking, climbing an observation tower, riding the dragonfly, visiting a butterfly house or indulging in a rejuvenating spa afternoon. Here, possibilities are endless!

### HOTEL



#### MASHPI LODGE

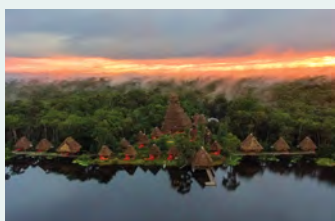
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Mashpi Lodge is a 22-room highly ecologically-oriented boutique hotel tucked away amid the Cloud Forest. See-through walls, first class amenities, and luxury accommodation compose this high-tech green building, allowing you to enjoy your stay in total comfort, nestled in a breathtaking, tranquil natural setting. Our favorite in the area, we strongly recommend this lodge for either a quiet, contemplative getaway or a thrilling family, group, couple, or solo adventure.

## AMAZONIA

Innumerable bird, mammal and plant species, isolated tribes and ancient head-shrinking rituals are just some of the things that can be found in the mythical Ecuadorian Amazonia. As the most bio-diverse place on earth, signs of life can be found with every step. Boat rides and treks allow guests to learn the local legends, traditions and secrets of a land that was never conquered and has been worshipped for centuries now.

### HOTELS



#### NAPO WILDLIFE CENTER

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South of the Napo River, in the world's most biodiverse spot, this beautiful 16-bungalow lodge, built and run by the Kichwa Añangu community, is the choice for nature lovers. And for those looking for a more cultural focus, the Napo Cultural Center allows to embrace the essence of the Kichwa peoples, while enjoying top-notch accommodation and indulgent personalized attention. The area is home to over 550 bird species, monkeys, jaguars, tapirs, giant otters and caymans, just to mention a few.



#### M/V ANAKONDA

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The Anakonda is a first-class river cruise and arguably the best vessel currently operating in the Ecuadorian Amazonia. There's nothing quite like seeing the rainforest by boat for 3, 4 or 7 nights. And the Anakonda's 18 comfortable suites, ample social areas and numerous options for viewing wildlife make it a great choice. A stay here will make your guests feel like real 15th century explorers as they navigate through the Amazonia, only they will have the benefit and comfort of their luxurious River Cruise suites.



## NORTH ANDES

Thanks to its privileged location, the North Highlands are blessed with nice and warm weather all year round, which is why several indigenous communities have inhabited this area for centuries now! Thanks to the beautiful settings, indigenous markets and local haciendas, the Northern Andes are a great opportunity for those who wish to travel back in time and embrace the beauty of colors and traditions, enhanced by the peaceful backdrops.

### WOW MOMENTS



### PRE-INCA ECUADOR AND THE LAND OF ROSES

After visiting the archaeological complex of Cochasqui, once used by pre-Inca cultures as a star observation and burial center, guests will head north to Hacienda La Compañía for lunch. This beautiful place originally belonged to the Jesuit order and now, in the hands of owners Francisco and María Gloria, it has become one of Ecuador's top rose producers. Here guests will be able to experience firsthand the process of growing, harvesting, packing, and shipping the world's finest roses.

### HOTEL



### HACIENDA ZULETA

This astonishing place offers access to all the traditions and customs of a classic Ecuadorian hacienda life. Surrounded by a large estate and beautiful scenery, it offers a wide range of activities such as horse-back riding, cheese tasting, hiking and biking. Its hospitality retains intimacy, warmth, and memories of a century past. At Zuleta you are a guest of the family of former President Galo Plaza Lasso, and you are welcomed as such.

## AVENUE OF VOLCANOES

The 200-mile stretch, known as the Avenue of Volcanoes is located between two parallel mountain ranges. The term was coined by German explorer Alexander von Humboldt in 1802 and comprises four provinces as well as eight of Ecuador's most iconic peaks, including the Chimborazo: long-thought to be the highest peak in the world. Guests can drive -or fly- along the mighty Andes and meet the sons and daughters of the mountains, whose legends give an insight into daily life at the foot of a giant.

### WOW MOMENTS



### HELICOPTER RIDE ON THE AVENUE OF VOLCANOES

The Avenue of Volcanoes is impressive, whichever vantage point you view it from, but probably the most spectacular way is by helicopter. Soar up high, over the snow-capped Andean summits for views that will take your breath away and leave you some stunning photos to take away.



### TREKKING THE SKIES

For a more adventurous way of exploring the Avenue of Volcanoes, we suggest trekking with an experienced guide. Although the array of trekking options here is considerably wide, our recommendations, depending on guests' interests, are the Cotopaxi, Antisana or Cajas National Parks. Here, besides the thrill of trekking, guests may as well enjoy bird-watching activities, jaw-dropping views and, of course, an excellent chance for shooting some jaw-dropping photographs.

### HOTELS



### SAN AGUSTÍN DE CALLO

History at every turn! Nowhere else can you see such melding of 3 architectural styles whilst in the midst of the stunning Cotopaxi region. In addition to its 15th-Century Inca walls and 10 rooms, the Hacienda was also the 18th Century home of the French Geodesic Mission. In the daytime, guests may horse-back ride on Inca trails, mountain bike down Cotopaxi's flanks or visit one of the indigenous markets nearby.



### LA ANDALUZA

Just 15 minutes from Riobamba, you find the traditional hacienda, La Andaluza. All 60 rooms here are decorated with exquisite taste and divided into four areas: the ranch house and then three other wings spread out over the site, all with views of the Chimborazo, the gardens or the courtyard. Rooms maintain a pleasant temperature, but for those slightly chillier evenings, gathering around the fire with the immense snow-capped mountains as the backdrop, is always a choice.

## CUENCA

Quaint cobbled streets, busy squares, colorful markets, beautiful cathedrals and the continuous trickle of four rivers, all make up the city of Cuenca. The blending an interesting indigenous culture and a rich craft legacy are still very dominant in day to day life, making Cuenca such a special place to visit.

### WOW MOMENTS



### CHORDELEG SILVERSMITH

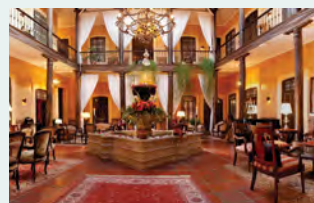
On the outskirts of Cuenca, in Chordeleg, quiet sidewalks, earring street lights and passion for silver, make the ambiance and get guests ready for what is about to come. Here, guests will visit the workshop of a renowned local silversmith, who -showing his skills and experience- will make beautiful pieces of jewelry, within just minutes, right before guests' eyes!



### BREADMAKING AT A CLOISTER

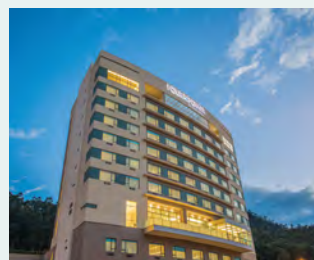
As traditional as Cuenca is, visiting a convent or church is a must! However, as much as we enjoy bringing experiences to a higher level, we are not just going to any convent, but to an actual cloister! Here, guests will be welcomed by one nun, who will show them around -specific places only- and then tell them the secret for making some delicious Cuencano bread. During this unique, interactive experience, guests can even have a little bit of dough and bake their very own cloister bun! Without a doubt, a great experience to embrace the culture, travel back in time and enjoy a treat.

### HOTELS



### MANSIÓN ALCÁZAR

A 19th-Century refurbished mansion, nestled in the heart of Cuenca. Its 19 rooms are thoughtfully decorated with a unique design and the finest antique/local handmade furniture. This beautiful, cozy and unique place offers the amenities to make a memorable stay even better, thanks to their gourmet food restaurant, coffee lounge & bar, tea & coffee room, reading room, interior patio & garden and other facilities.



### FOUR POINTS BY SHERATON CUENCA

Strategically located in the quaint city of Cuenca, the Four Points by Sheraton with its 120 rooms makes an excellent choice for those who wish to enjoy the magic of a colonial city, without having to drop today's facilities, and closeness to the city's points of interest, such as: malls, the Turi viewpoint, the old town, the Puente Roto, the airport or the Pumamungo ruins. Beautiful, modern and warm, this hotel cleverly combines the benefit of a large brand, with the Cuencano characteristics, making for a nice stay.





## GUAYAQUIL

Ecuador's main port and largest city, Guayaquil offers a totally different perspective of the country. Sophisticated, historic and nestled on the banks of the Guayas River, the city offers a plethora of activities. Walk along the pier and climb the 444 steps to the old light house or stroll through the traditional Las Peñas neighborhood and hear how the city has previously had to defend itself from pirate attacks. Guayaquil is without a doubt a different face of Ecuador.

### WOW MOMENTS



#### CASA TORAL

Las Peñas neighborhood in Guayaquil is reminiscent of days gone by. Adorned with cobble streets, colorful antique houses and colonial ateliers, this zone evokes a sense of fantasy, tranquility and curiosity.

Situated in Las Peñas neighborhood is Casa Toral, a 100-year-old house with an astonishing river view that belongs to artist Juan Pablo Toral. Here we can arrange for guests to share with the artist, and take personal painting classes with him, while enjoying some tantalizing wine, before the views of the immense Guayas River in the company of beautiful works of art.



#### PIRATES IN GUAYAQUIL

For a different view of the city, we will take guests on an excursion guided by a Historian who fully focuses on pirate invasions of Guayaquil, which were a regular occurrence back in the 17th Century. On this interesting activity, guests will be able to embrace the city from a wholly new perspective, and more closely see and understand the remnants of defenses against pirates, such as fortifications, tower-like buildings, cannons and very well-preserved gigantic anchors.



#### CHOCOLATE WORLD

Wander through a picturesque teak avenue for about ten minutes, before arriving at a cacao plantation where you will learn the history and process for making the world's favorite treat-chocolate. This Experience is guided by one of Ecuador's finest chocolatiers- Daniel Ampuero, and allows guests to learn why Ecuador is such an important player on the international chocolate scene, thanks to the high quality of the local cacao beans. However, on this activity, guests will not just have the opportunity to embrace the art of chocolate making, but to enjoy a hands-on experience with premium chocolate.

### HOTELS



#### HOTEL DEL PARQUE

A historic building that once was a nursery home, the Hotel del Parque, by Oro Verde Hotels, is located in Guayaquil's Historic Park. This allows for easy walks, tours, explorations of the city and the possibility to take in the vibe of yesterday's Guayaquil. This new concept of boutique hotel in the city, is one of Akorn's top recommendations, thanks to their 44 spacious bedrooms and suites, beautifully decorated patio, their restored chapel and the old bell tower, which they creatively turned into a spa. The hotel is ideal for families, couples and solo guests, wishing to enjoy the comfort of a boutique hotel, with a nice touch.



#### HILTON COLON GUAYAQUIL

Backed by the name of a prestigious brand and with an excellent location in Ecuador's most sophisticated city, the Hilton Colon Guayaquil with its 294 bedrooms and suites, is ideal for those seeking for comfort, style and the facilities of a world chain. Overlooking the bustling River Guayas and located in close proximity to the José Joaquín de Olmedo Airport this hotel is excellent for those with connections to/from Quito, Galápagos, or other domestic or international destinations. The building itself is a fine piece of modern architecture and, in combination with its wonderful service, they have quickly become one of our first recommendations in Guayaquil.



#### HACIENDA LA DANESA

One of our favorites in the region, Hacienda La Danesa is a traditional place nestled in the Coast, though still embraced by the mighty Andes. The Hacienda is keeper of lots of stories, history and traditions, all to be enjoyed by guests through various different experiences and activities. Anyone visiting the hacienda will enjoy their stay in one of the 6 bedrooms or cottages, but we especially recommend it for guests interested in outdoor sports and farm activities, since the hacienda lifestyle is truly embraced here.

## MANABI

Manabi is the gem of the Pacific Coast in Ecuador. Here, guests will be able to enjoy both a quiet beach destination, and a variety of unique activities such as whale watching, surfing, diving, meeting the finest Panama hat weaver; and learning about vegetable ivory at a small and traditional workshop.

### WOW MOMENTS



#### THE TRUE PANAMA HAT

Although we are all familiar with the elegant crema colored hats, and their classic black stripe, not many people know that, despite their name, "Panama hats" actually hail from Ecuador. And a visit to a small village in Manabi, will allow guests to experience a unique and special morning learning the process for making this fine accessory, which has become a favorite of the classy rich and famous.

Simón Espinel is an artisan who learned from his dad and has maintained the traditional process of making Panama hats with his bare hands. However, it is not just what he does what makes Mr. Espinel so special, but his technique, that only allows him to work at certain times of the day, with specific temperatures and his weaving, which is so tight, that it almost feels like fabric. It is so thorough and fine, that he only gets to make 2-3 hats a year, upon request!

By the end, guests will not just be able to tell the quality of a hat, but they would have as well, shared a special moment with the humble man behind the world's most exclusive accessory.

### HOTELS

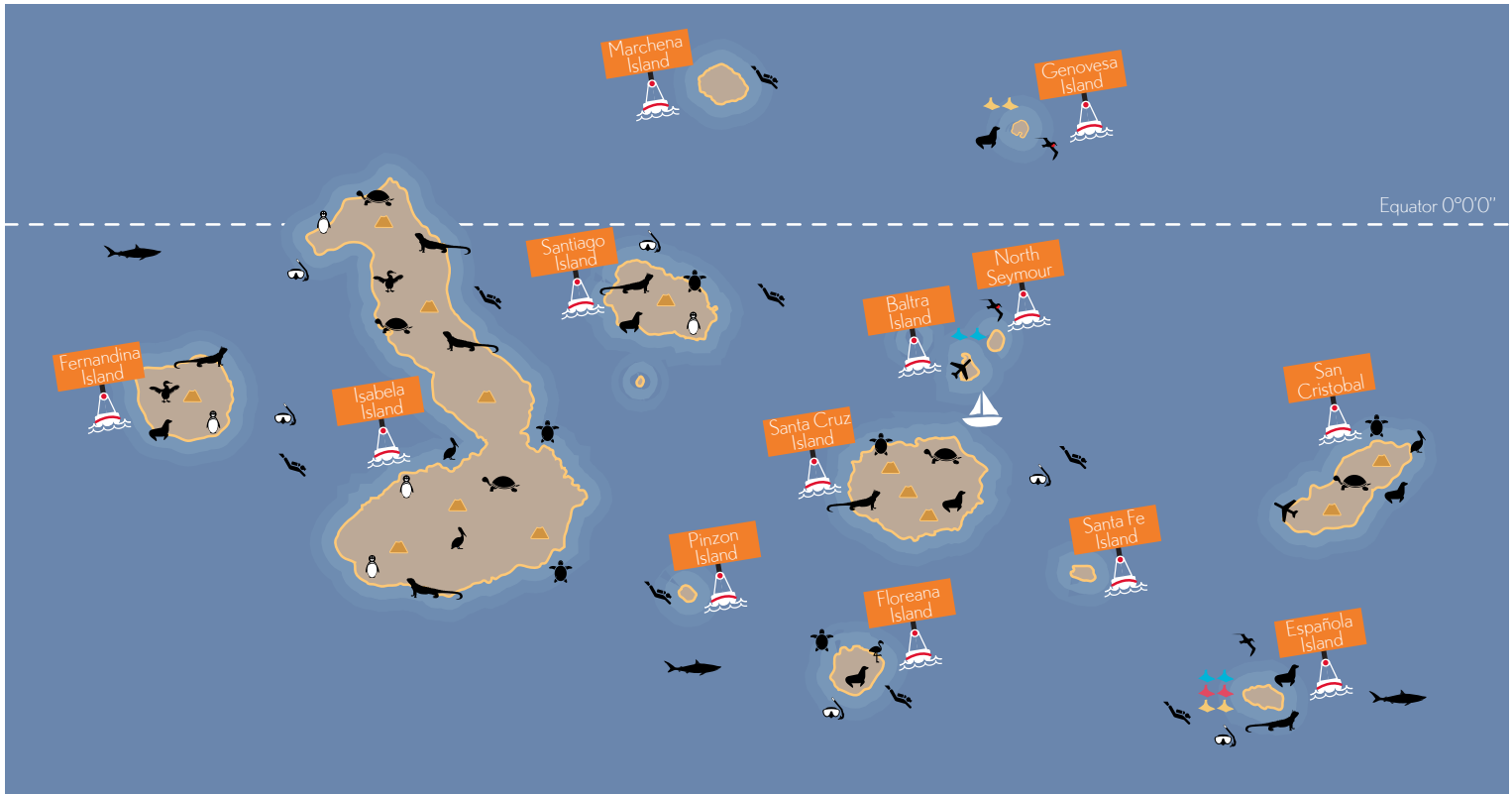


#### LAS TANUSAS RETREAT & SPA

Nestled between the coastal forests and the Pacific Ocean of one of Ecuador's most beautiful beaches, hides Las Tanusas, an ideal place for retreat and for those who wish to enjoy the small things in life, without having to drop luxury in one of the 5 rooms or the 3 villas. It merges with the surroundings to outline the local design in a contemporary fashion. It offers an atmosphere of peace and quietness, and bonds with the culture and neighboring geography, which recreate a sublime spot enjoyable through creative activities. And this is especially true when it comes to food, considering that everything comes from their own organic orchard, and guests are delighted every day with a surprise tasting menu created with local fish caught by the kitchen team.



## GALAPAGOS ISLANDS



Galapagos Calendar	
<p><b>Jan</b></p> <ul style="list-style-type: none"> <li>Marine iguanas mate in Española.</li> <li>Turtles arrive at beaches to mate.</li> <li>Ideal time for snorkeling &amp; diving.</li> </ul>	<p><b>Jul</b></p> <ul style="list-style-type: none"> <li>Whales and dolphins are more likely to be seen on the western coast of Isabela.</li> </ul>
<p><b>Feb</b></p> <ul style="list-style-type: none"> <li>Flamingos nest in Floreana.</li> <li>Galapagos dove nesting season.</li> <li>Water temperature 25°C (77°F).</li> </ul>	<p><b>Ago</b></p> <ul style="list-style-type: none"> <li>It is sea-lion pupping season.</li> <li>Waters are choppy and currents reach their strongest levels.</li> </ul>
<p><b>Mar</b></p> <ul style="list-style-type: none"> <li>It is officially summer- sporadic tropical rains, hot weather and the west is great for snorkeling.</li> </ul>	<p><b>Sep</b></p> <ul style="list-style-type: none"> <li>Swimmers &amp; snorkelers are likely to find continual penguin activity at Bartolome Island.</li> </ul>
<p><b>Apr</b></p> <ul style="list-style-type: none"> <li>Great in-water visibility and eggs hatching, make April an ideal month for visiting the islands.</li> </ul>	<p><b>Oct</b></p> <ul style="list-style-type: none"> <li>Foggy mornings can be expected, except on the western islands, where mornings are rather misty.</li> </ul>
<p><b>May</b></p> <ul style="list-style-type: none"> <li>North Seymour's blue-footed boobies begin courtship.</li> <li>Eggs keep on hatching.</li> </ul>	<p><b>Nov</b></p> <ul style="list-style-type: none"> <li>In general, great weather.</li> <li>Sea-lion pups play aqua-aerobics next to snorkelers.</li> </ul>
<p><b>Jun</b></p> <ul style="list-style-type: none"> <li>The colder season begins.</li> <li>Humpback whales can be seen.</li> <li>Tortoises migrate to the lowlands.</li> </ul>	<p><b>Dec</b></p> <ul style="list-style-type: none"> <li>The islands turn green, indicating the beginning of the rainy season.</li> <li>Turtle eggs hatching begins.</li> </ul>

	Airport		Penguin		Albatross
	Itabaca Channel		Marine Iguana		Frigate Bird
	Snorkeling		Land Iguana		Blue-Footed Booby
	Scuba Diving		Shark		Red-Footed Booby
	Turtle		Flamingo		Masked Booby
	Tortoise		Pelican		
	Sea Lion		Cormorant		

\* We suggest a minimum stay of 4 days.  
 \* 1000 km (621 mi) from mainland Ecuador.  
 \* Time zone: UTC-6.  
 \* A 5-minute ferry ride through the Itabaca Channel is needed on arrival and departure of the islands from Baltra Airport.



## GALAPAGOS ISLANDS

Certainly a must while in Ecuador, the Galapagos Islands is one of our top recommendations. From the intense colors of the vegetation to close encounters with the local fauna and the wide array of activities on offer, a visit here will make you glad you bought that extra memory card for your camera! However, when traveling with Akorn, it is not only about the place, but about how your visit can be enhanced, for which we provide a Guardian Angel service. Benefit of a local expert who will look after every little detail before your arrival and during your stay in the "Enchanted Islands". Our Guardian Angels are prepared for giving the best service, taking care of every concern and making sure guests receive only the best of everything during their stay in Galapagos.

### TIPS AND ADVICE



#### RECREATIONAL GALAPAGOS

Bring your clients' Galapagos experience to a higher level by allowing us to arrange exclusive activities. Truth is that we all have heard of the wonderful landscapes, flora and fauna of the islands. However, Akorn can also organize a matchless experience like openly fishing in the National Park, which means that guests will be fishing for rare –permitted– species, in the company of the savvy locals. On the other hand, if what they like is thrill, we can as well organize a scuba diving experience for guests to jump right in, and enjoy close encounters with fish, sea horses, turtles and sharks from a wholly new perspective! Did you think diversity was only up on the surface?

### HOTELS



#### PIKAIA LODGE

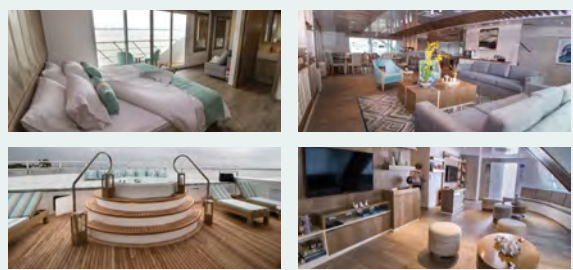
The Pikaia concept is for the environmentally conscious, physically active and adventurous traveler, who seeks close contact with Galapagos' natural wonders. With the highest level of comfort and services in such a remote and eco-sensitive location, the lodge provides a once-in-a-lifetime experience for guests, combining accommodation in 14 beautiful rooms and suites, with half and full-day land explorations and full-day marine excursions visiting nearby islands on the M/Y Pikaia I.

## GALAPAGOS BOATS

#### M/C ENDEMIC

Comfortable and elegant, wide variety of activities and the tranquility of relying on experience, make the M/C Endemic one of our new favorites and one of 2018's finest additions to the Galapagos fleet. However it is not just what can be seen what we like about her, but her capacity for 16 guests in 9 ample cabins, with individual balconies, and the flexibility to arrange them depending on guests' conveniences, for a truly unforgettable Galapagos experience.

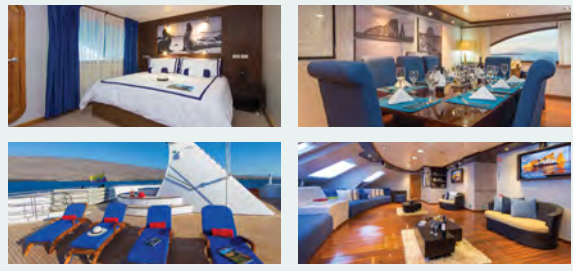
Ideal for FITs and charters



#### M/C OCEAN SPRAY

The Ocean Spray became one of our classic-and-reliable suggestions in Galapagos. She offers outstanding performance and comfort amongst catamarans, which is enhanced by the experience, knowledge and indulgence of the guide and staff aboard. Her 9 cabins for 16 guests, private balconies, elegant design and great amenities combine to make it a recommended offering in the islands. Her speed, comfort and her excellent guides are sure to bring a memorable experience.

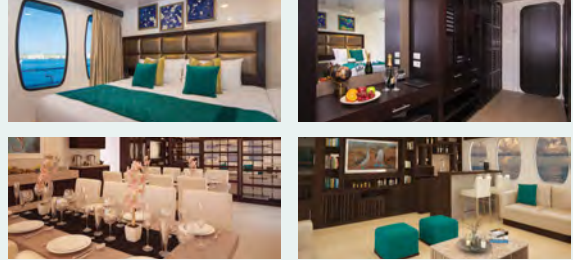
Ideal for FITs and charters



#### M/C ALYA

The Alya offers 9 spacious cabins for 16 passengers and ample social areas specifically designed for our guests' comfort and relaxation. Her itineraries combine the outstanding nature of the Galapagos Islands with different activities like hiking, snorkeling and kayaking, escorted by certified, bilingual Naturalist Guides. Her size and excellent service make her the perfect choice for group charters as well as for families, individual travelers and couples.

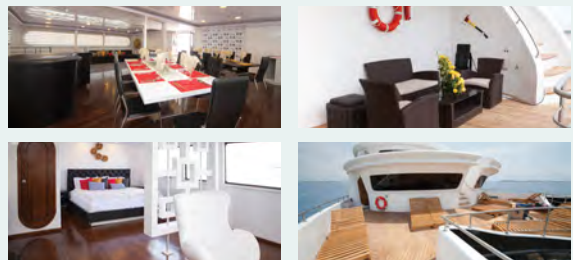
Ideal for FITs and charters



#### M/C PETREL

Here guests will be able to comfortably travel to different islands, enjoying first class amenities and accommodation. Named after a seabird found in the Galapagos, the Petrel is just like its namesake- elegant, swift and silent at sea. The catamaran is outfitted with 9 spacious cabins for 16 guests with their own private balconies, a comfortable lounge and a jacuzzi, which have made it one of our recommendations in the "Enchanted Islands", to enjoy an experience in style.

Ideal for FITs and charters





### GALAPAGOS BOATS

#### M/T CAMILA

The M/T Camila is a trimaran that joins the classic-looking fleet of the Islands, with a fresher appearance and modern design. However, she is not just about the look, but about the comfort. This thanks to her 8 commodious cabins for 16 guests, her private balconies, thrilling activities, facilities and the knowledge and efficiency of the naturalist guide and staff, eager to assist any needs guests may have. The Camila is great for families, friends and couples eager to enjoy the Islands, onboard a different-looking and futuristic boat- stable at sea and sustainable.

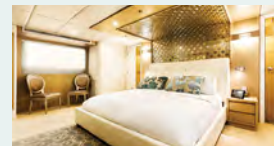
Ideal for FITs and charters



#### M/Y STELLA MARIS

The Stella Maris, with her 8 cabins for 14 guests, is the only privately-owned charter yacht in the Galapagos Islands. It offers the highest comfort amongst private yachts in the islands. The elegant design, her ample spaces and crew combine to make the Stella Maris a special and unique offering. It offers complete flexibility to create a tailor-made experience for your clients. Her speed, comfort and excellent guides are sure to bring an unforgettable Galapagos experience.

Ideal for charters



#### M/Y NATURAL PARADISE

The Natural Paradise was built especially to comply with guests' needs and offers the possibility to enjoy all the wonders of the islands on her eight, five and four-day itineraries. Her 8 staterooms and suites were designed to provide comfort and efficient cruising to all 16 guests on board. All of these features coupled with the clever use of space makes the Natural Paradise one of the best luxury options for sailing the Galapagos Islands.

Ideal for FITs and charters



#### M/Y CORAL I & CORAL II

The Corals offer comfort and amenities for everybody with splendid facilities along with security, including safe deposit boxes and the most up to date sprinkler and smoke detection systems. For excellent levels of flexibility for families and groups, most cabins can be connected, offering a more intimate and personal environment, as well as an excellent crew/guide to passenger ratio. When it comes to accommodation, the Coral I offers 18 cabins for 36 guests, and the Coral II 11 cabins for 20 guests.

Ideal for groups and charters



#### M/Y GRACE

An intimate yacht with capacity for 18 guests in 9 cabins that harmoniously combines the classic with the stylish. Her exclusive "private-yacht" atmosphere and service will assure that you will disconnect from your day-to-day and fully immerse yourself into the unique wonders of the Galapagos Islands. We should as well mention that this yacht is operated by one of our preferred partners in the "Enchanted Islands", which has recently been acknowledged by Travel & Leisure as 2018's Best Small Ship Cruise Company in the World. Only the best for our guests!

Ideal for FITs and charters





**GALAPAGOS BOATS**

**M/Y WILDAID'S PASSION**

The Passion is a beautiful yacht with 6 cabins for 12 guests that offers refinement and exclusivity, while providing the latest in modern passenger comfort. Thanks to its first class amenities, the unparalleled hospitality of the crew and, of course, the astonishing settings of the "Enchanted Islands", a trip onboard this vessel will simply and easily become one of the best experiences of your life. Additionally, another element that makes it special is the highly personalized service that allows to suggest what to eat and enjoy special occasions such as birthdays, anniversaries or family time in the large social

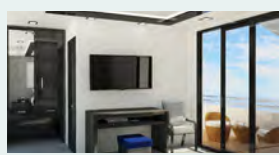
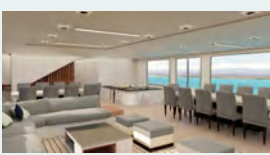
**Ideal for FITs and charters**



**M/Y INFINITY**

An excellent choice and one of 2018's best promises, the M/Y Infinity joins the Galapagos fleet backed on the experience of their operators, unrivalled service and the advantage of spacious cabins and suites, elegance and fine taste. With capacity for 20 guests accommodated in 10 cabins, the M/Y Infinity is recommended for families and friends. All the cabins of the yacht have private balconies for a more intimate, yet stylish Galapagos experience.

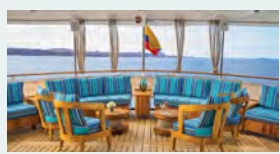
**Ideal for FITs and charters**



**M/V EVOLUTION**

Operated by Travel & Leisure's 2018's Best Small Ship Cruise Company in the World, the newly renovated M/V Evolution could have easily been a yacht for over 40 guests. However, they rather only accommodate 32 in 16 cabins, thus providing spacious accommodation averaging 199 ft2 (18.5 m2), and ample open areas perfect for enjoying a "360-degree destination" with attentive, personalized service. The M/V Evolution is also a great option for families that wish space and intimacy at the same time, with commodious lounges and the option of both indoor and outdoor dining.

**Ideal for groups and charters**



**M/V LA PINTA**

'La Pinta' offers a relaxed, yet lavish expedition atmosphere, with 24 plus exterior cabins for 48 guests, the highest service standards, exquisite cuisine and top-notch amenities. 'La Pinta' is the result of input from captains, expedition leaders, hotel managers, and guests. The staff embraces an adventurous spirit while ensuring comfort and safety. Boasting some of the largest cabins in Galapagos, accommodation and social areas have panoramic windows. It is ideal for friends and families, with her many connecting cabins and beds that can be either joined or separated.

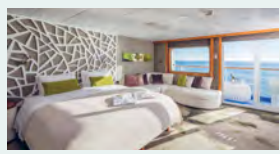
**Ideal for groups and families**



**M/V GALAPAGOS LEGEND**

Fully refurbished in 2017 and with capacity for 100 guests accommodated in 56 cabins, the Galapagos Legend is one of our favorite choices for those seeking for a more classic cruise life with more passengers and new faces. It has spacious social areas and comfortable carpeted rooms, some with private balconies, decorated with original pieces of art depicting Galapagos species. Its facilities offer a bar, ambient music according to the areas, children's area, and snorkeling equipment included in the accommodation price.

**Ideal for groups and families**





## PRINCIPAL INTERNATIONAL, REGIONAL & DOMESTIC FLIGHTS

Flight from	To	Travel time	Distance
Lima	Quito	2h35	1330 km / 826 miles
Mexico	Quito	4h11	3126 km / 1942 miles
Panama	Quito	1h37	1020 km / 633 miles
Sao Paulo	Quito	5h40	4313 km / 2679 miles
Amsterdam	Quito	12h45	9562 km / 5943 miles
Atlanta	Quito	5h25	3760 km / 2337 miles
Madrid	Quito	12h00	8748 km / 5437 miles
Miami	Quito	3h30	2875 km / 1787 miles
Fort Lauderdale	Quito	3h50	2921 km / 1315 miles
New York	Quito	8h00	4558 km / 2833 miles
Bogota	Quito	1h20	805 km / 500 miles
Cali	Guayaquil	1h30	1115 km / 692 miles
Lima	Guayaquil	2h20	5512 km / 3425 miles
Santiago	Guayaquil	4h50	3600 km / 2236 miles
Quito	Guayaquil	0h40	272 km / 169 miles
Quito	Galapagos	2h30	1420 km / 883 miles
Guayaquil	Galapagos	1h50	1172 km / 728 miles
Quito	Cuenca	0h40	301 km / 187 miles
Guayaquil	Cuenca	0h19	194 km / 120 miles
Quito	Coca	0h25	170 km / 105 miles

## SUGGESTED ITINERARIES

### HIGHLIGHTS OF ECUADOR

Quito	2 nights
Otavalo	2 nights
Cotopaxi	1 night
Riobamba	1 night
Cuenca	2 nights
Guayaquil	2 nights
Galapagos	5 nights

### NATURAL WONDERS OF ECUADOR

Quito	2 nights
Mashpi	2 nights
Quito (Otavalo)	1 night
Galapagos	6 nights
Guayaquil	2 night

### WILDECUADOR

Quito	2 nights
Amazonia	3 nights
Otavalo	2 nights

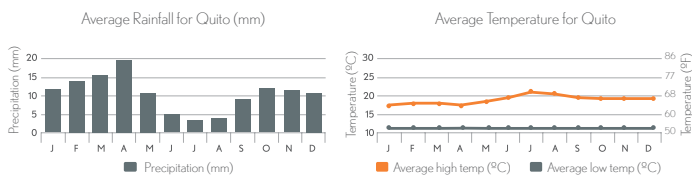
### PAMPERING BEACHES

Guayaquil	1 night
Galapagos	5 nights
Manabi	3 nights

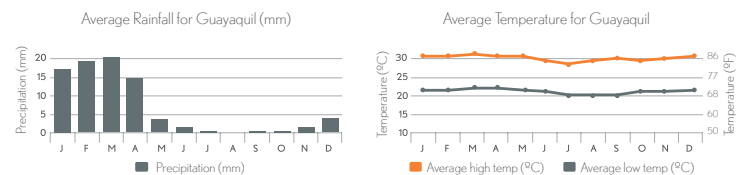
### CLASSIC ECUADOR AND PERU

Quito	2 nights
Galapagos	5 nights
Guayaquil	1 night
Lima	2 nights
Sacred Valley	2 nights
Machu Picchu	1 night
Cusco	2 nights

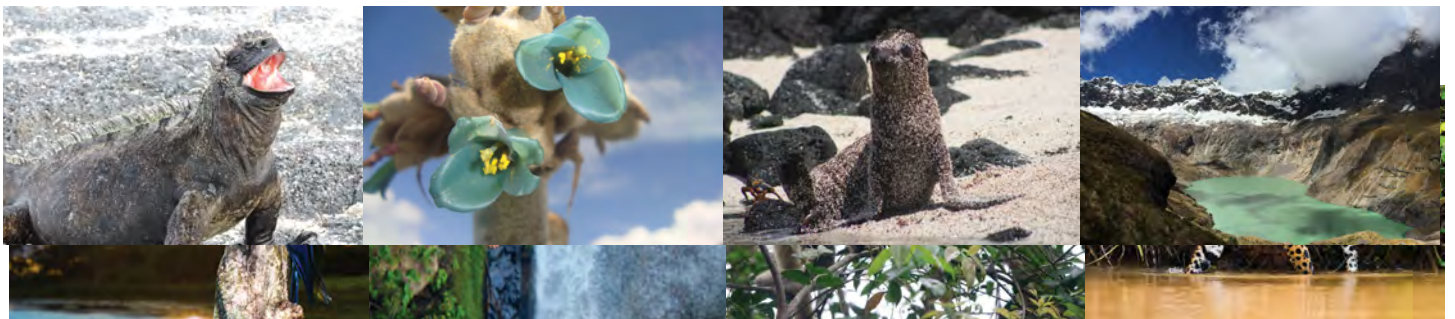
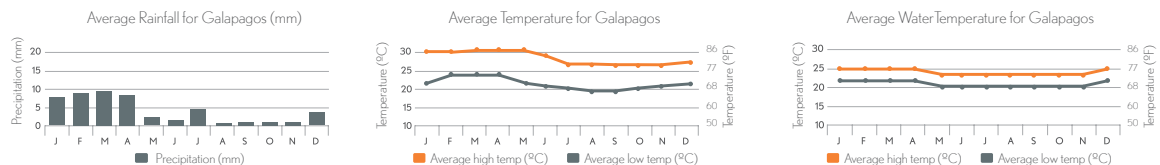
### TEMPERATURE CHARTS FOR QUITO



### TEMPERATURE CHARTS FOR GUAYAQUIL



### TEMPERATURE CHARTS FOR GALAPAGOS



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