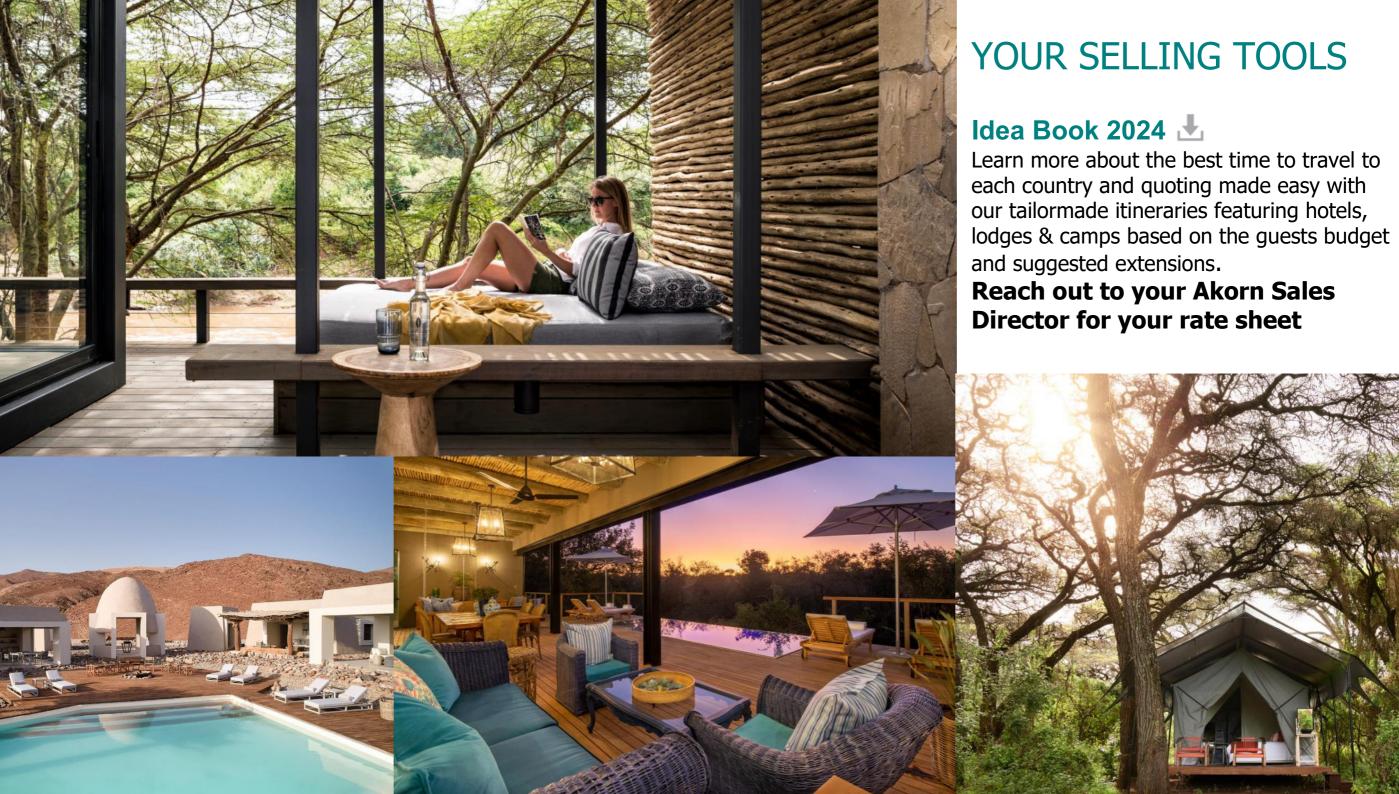
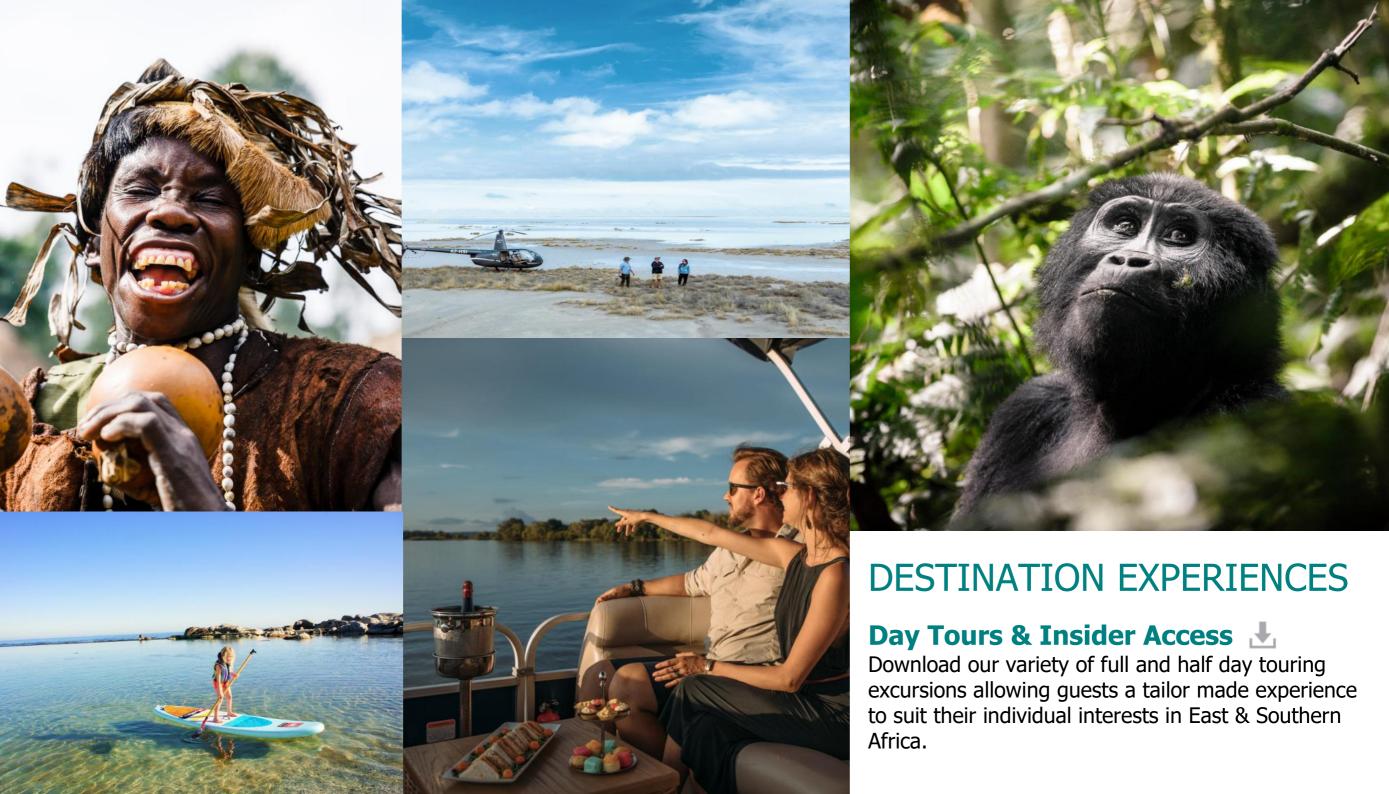


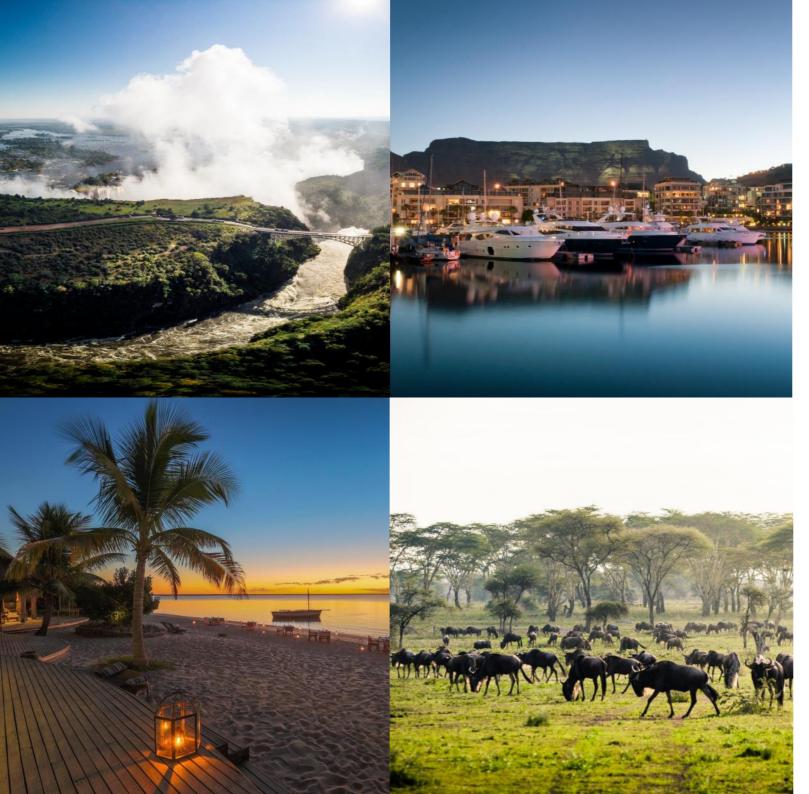
Selling East and Southern Africa with Akorn has just become a whole lot easier and a lot less daunting.



Welcome to your sales and marketing toolbox. Everything you need to sell East and Southern Africa can be found within these cover pages. This toolbox serves as your perfect "go to" document that contains curated sales tools, webinars, destination experiences and brochures that have been specifically created to help and guide you in selling Africa. From getting the conversation started with guests, to suggesting ideas and itineraries, to ultimately making the sale, this toolbox contains the essential information and guidance you are looking for.







### **DESTINATION INFORMATION**

## Map Book 🕹

Learn more about the National Parks in East & Southern Africa as well as property locations within each country and area

## Climbing Kilimanjaro with Akorn 🕹

Introduction | Preparation & Training | Camping Specifications | Routes

### Rwanda vs Uganda Gorilla Trekking 🕹

Information | Permits | Cost | Duration | Access

### **Visa Information Guide !**

Know which nationalities require visas and how to apply with links to the relevant websites

### **Suggested Reading List**

East Africa 🕹 Southern Africa 🕹

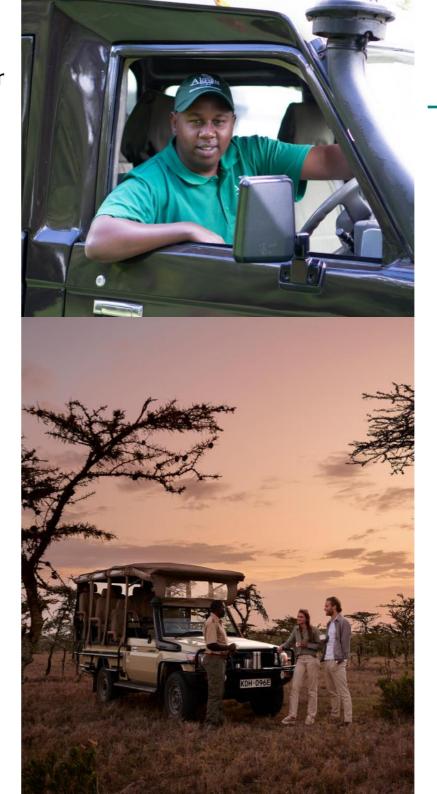
# HOW TO QUOTE

Please assist us in creating the perfect tailormade itinerary for your guests by providing the following information at enquiry stage:

- Lead Guest Name
- Number of guests
- Age of kids (If any)
- Preferred rooming breakdown
- Days of travel (Excluding international flights)
- Destinations interested in
- Special interests / activities / experiences
- Special celebrations while traveling
- Have they travelled to the region before and where did they go
- Nett or gross budget excluding international flights
- Preferred Accommodation level
- Any other special requests or requirements

## **BOOK WITH AKORN**

Once you ready to confirm your booking we will reconfirm services we are holding and send you an invoice. Akorn requires a deposit payment (25% for land and 100% for air services). Balance of payment is required 60 days prior to travel and electronic guest documentation is issued 3 to 4 weeks prior to travel.



### **RESERVATIONS**

#### **KENYA**

Tel: +254 20 6950 001 eastafrica@akorndmc.com

#### **RWANDA**

Tel: +250 788 310 261/2 rwanda@akorndmc.com

#### **SOUTHERN AFRICA**

Tel: +27 11 438 4600 southafrica@akorndmc.com

#### **TANZANIA**

Tel: +255 739 50 6190 tanzania@akorndmc.com

#### **UGANDA**

Tel: +256 776 852 090 uganda@akorndmc.com



## **CONTACT US**

#### **EAST AFRICA**

#### **KENYA & SEYCHELLES**

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Emergency Email: eastafrica@akorndmc.com

Office & 24 Hour Emergency Tel: +254 (0)20 6950001 |

+254 (0)20 3539127

#### **TANZANIA & ZANZIBAR**

Office Email: FIT & Group Bookings - tanzania@akorndmc.com

Emergency Email: clientservicestz@akorndmc.com

Office Tel: +255 739 50 8346 / 7 / 8

24 Hour Emergency Tel: +255 (0)758 306253

#### **UGANDA**

Office Email: FIT & Group Bookings - akuganda@akorndmc.com

Emergency Email: eastafrica@akorndmc.com

Office & 24 Hour Emergency Tel: +256 (0)776 852090

#### **RWANDA**

Office Email: FIT & Group Bookings - rwanda@akorndmc.com

Emergency Email: eastafrica@akorndmc.com

Office & 24 Hour Emergency Tel: +250 (0)788 310261 / 2

#### **SOUTHERN AFRICA**

# BOTSWANA | NAMIBIA | SOUTH AFRICA | MADAGASCAR | MAURITIUS | MOZAMBIQUE | ZAMBIA | ZIMBABWE

Office Email: FIT Bookings - southafrica@akorndmc.com Office Email: Group Bookings - groupssa@akorndmc.com

Emergency Email: clientservicessa@akorndmc.com

Office Tel: +27 11 438 4600

24 Hour Emergency Tel: +27 82 900 3503